

# AMERICAN DREAM Real Estate School®



*Making the American Dream Come True™*

**Real Estate  
Education Catalog  
Licensing and Broker Reactivation**

Catalog 106, December, 2024

American Dream Real Estate School, LLC  
1510 Navajo Street, Cortez, CO 81321  
6384 Wier Way, Arvada, CO 80403

Approved and Regulated by Colorado Department of Higher Education, Private Occupational School Board

**“You will get all you want in life if you help  
enough other people get what they want.”**

*Zig Ziglar*

**“You don’t have to be great to start, but you do  
have to start to be great.”**

*Zig Ziglar*

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## ***Introduction***

American Dream Real Estate School is committed to its students and their pursuit of the American dream through the real estate industry.

Whether you're beginning a new career and need licensing or continuing your pursuit of professional excellence through continuing education, American Dream Real Estate School offers the programs and individual courses to prepare you best to meet the challenges in the real estate industry.

American Dream Real Estate School is owned by American Dream Real Estate School, LLC of Colorado.

## ***Faculty Members***

### **Todd Cordrey, Director of Education**

Todd Cordrey is a veteran of the real estate industry. He started his career by receiving a Bachelor of Arts degree in real estate and finance from New Mexico State University in May of 1991. He is a proponent of continuing education and has acquired the GRI, ABR, CRS, CRB, and MRE designations. He has been training new agents through the NMDRA orientation class and was hired by the Colorado Association of Realtors as a provisional instructor. His most proud accomplishment in the industry came as the North Metro Denver Realtor Association recognized him as “The Realtor of the Year” in 2004.

All our instructors are veteran Real Estate Brokers that have been credentialed by the State of Colorado Division of Private Occupational Schools, Department of Higher Education. In addition, all instructors have fulfilled American Dream Real Estate School’s thorough requirements.

## ***Office Hours***

Monday through Friday: 10:00 a.m. – 5:00 p.m.

American Dream Real Estate School will be closed for business on the following holidays:

New Year’s Eve, New Year’s Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day & the Friday following, Christmas Eve, Christmas Day.

## ***School Calendar/Class Schedule***

All American Dream Real Estate School’s students are online students. Please call during office hours for additions to schedule:

- **Enrollment Periods:** 24/7 enrollment and immediate study available online at
- <http://americandreamreschool.com/>
- **Term:** Perpetual 6-10 week term for this program

## ***Admission Requirements***

The School does not discriminate based on race, sex, religion, ethnic origin, or disability. Colorado State Real Estate License law requires that applicants be at least 18 years old, but students may enroll and begin studying at 17 years of age.

## ***Postponement of Start Date***

Postponement of a starting date, whether at the request of the school or the student, requires a written agreement signed by the student and the school. The agreement must set forth:

- a. Whether the postponement is for the convenience of the school or the student, and;
- b. A deadline for the new start date, beyond which the start date will not be postponed.

If the program is not commenced, or the student fails to attend by the new start date set forth in the agreement, the student will be entitled to an appropriate refund of prepaid tuition and fees within 30 days of the deadline of the new

start date set forth in the agreement, determined in accordance with the school's refund policy and all applicable laws and rules concerning the Private Occupational Education Act of 1981.

### ***Enrollment Procedures***

Prospective students can enroll online at <http://americandreamreschool.com/> or via the telephone (844-223-7326) during normal business hours.

## Programs/Courses Offered

# Colorado Broker Reactivation

### **Instructor**

Todd Cordrey  
Todd@AmericanDreamreSchool.com

### **Course Description**

This Commission-approved 24-hour CE course is an alternate way to meeting your continuing education requirements in Colorado. This course is permitted once every other license cycle and is available to Brokers under one of the following conditions:

1. The Broker is currently Active and did not use the Broker Reactivation Course to satisfy the continuing education requirement in the previous licensing cycle; or
2. The Broker is Inactive or Expired for an accumulative time period of up to thirty-six (36) months prior to activating an Inactive License or Reinstating an Expired License to Active status and unable to comply with the continuing education requirement as set forth in Rule 4.2 (A.1) or (A.2).

### **Program/Course Costs:**

- **Tuition:** \$200.00
- **Fees and Supplies :** \$0.00
- **Total Tuition/Fees:** \$200

\*\*\*A \$20.00 service charge is assessed upon the return of any check.

Additional costs to students for make-up hours required for completion:

- \$85 for 1 month extension
- \$170 for 2 months extension

### **Learning Objectives**

To provide a refresher course on Colorado Real Estate Commission approved contracts, Colorado real estate regulations, and review the most current material included in the Colorado Annual Update Course. The course, once completed and passed, can be used to satisfy the continuing education requirement for licensees who wish to activate or reinstate their license after being inactive or expired less than 37 months and have not maintained their continuing education requirements. Additionally, this course is available to active licensees, every other license cycle, who wish to meet their continuing education requirements in lieu of rule 4.2.A.1.

### **Major Topics**

1. Colorado Regulations – 4 hours
2. Brokerage Relationship Agreements – 4 hours
3. Sales Contracts and Related Forms – 8 hours
4. Other Issues in Real Estate Contracting – 4 hours
5. Current CREC Annual Update Course – 4 hours

By registering for this course, you are agreeing to the following conditions:

1. When this course is presented in a live online format (via Zoom), it may be recorded and used to present future courses in a live classroom, live online, or on-demand format. I understand that my webcam image, voice, and chat/poll activities may be displayed throughout the recording, and I give permission for this recording to be used for such purposes as stated above.
2. I will personally complete this continuing education course listed above without help from any other individual. I will complete the prescribed hours without impersonation, and I will attempt to demonstrate mastery by passing the final exam with a 75% or better.
3. Under penalty of perjury, I swear that the above information is true and correct to the best of my knowledge. Fraudulent acts on the part of the student may result in corrective action, including but not limited to loss of license taken by the appropriate regulatory agency.
4. The completion of this course in its entirety, with the provided registration data, may be treated as written permission for us to contact the student by email or telephone at any time in the future, at any business, home or cell phone number that we may have on file, for feedback purposes or to provide information concerning additional course or other offerings available.

### **Course Completion Requirements**

To successfully complete this course, attendees must complete all modules and any required quizzes and/or exams. All videos must be watched in their entirety, and the student must log a minimum of one hour per credit (i.e., if the course is one credit, the attendee must show login information for a minimum of one hour). Attendees should make sure their registration information is completed correctly to ensure they receive credit for the course. If the registration information was entered incorrectly, please submit a support request to have it corrected prior to finishing the course. The course evaluation and certificate of completion will be provided after the course has been successfully completed. After registering for the course, you will have a total of ninety (90) days to complete the course before your login information resets.

By completing this course and taking the final exam, you are agreeing to the following conditions:

1. I have personally completed this online Pre or Post license education course listed above without help from any other individual. I have completed the prescribed hours without impersonation, and I have demonstrated mastery.
2. Under penalty of perjury, I swear that the above information is true and correct to the best of my knowledge. Fraudulent acts on the part of the student may result in corrective action, including but not limited to loss of license taken by the appropriate regulatory agency.
3. The completion of this course in its entirety, with the provided registration data, may be treated as written permission for us to contact the student by telephone at any time in the future, at any business, home or cell phone number that we may have on file, for feedback purposes or to provide information concerning additional course or other offerings available.

### **Exam Information**

At the end of each module, you will be required to pass a module quiz with an 60% or better. You will have unlimited attempts to pass these quizzes, and will be given 2 minutes for each question presented (i.e. if the quiz has 10 questions, you will be given 20 minutes to successfully complete the quiz). The number of questions for each module are listed below:

- Module 1 - 25
- Module 2 - 15
- Module 3 - 10
- Module 4 - 15
- Module 5 - 10

After completing all lesson modules, you must then complete a final exam. Here are the details of the final exam:

- Number of Questions: 50
- Time Limit: 30 minutes
- Passing Percentage: 60%
- Attempts Allowed: 3

**Note:** Quizzes can be found in the right navigation column. After completing the final module before a quiz, clicking "Continue" will direct you to the quiz. You must complete a full attempt on the quiz before returning to review the material.

### ***Attendance/Tardiness Requirements***

Established and monitored course-by-course and measured by the learning management system (LMS). Students must attend 100% of the program and fully participate in all activities within the 4 weeks to 6 months completion period in order to pass the program.

### ***Progress Policy***

Since the program is offered through distance learning and requires self-study, we require that students meet the minimum study time requirements to complete the program in a reasonable amount of time with the greatest chance of succeeding. Student progress is measured and evaluated through online surveys that must be filled out by the student at the end of each lesson. These surveys will serve as progress reports for our instructor(s) to determine whether a student requires additional support in order to meet our program completion target of 4 weeks to 6 months.

### ***Refund Policy***

Students not accepted to the school and students who cancel this contract by notifying the school within three (3) business days are entitled to a full refund of all tuition and fees paid. Students, who withdraw after three (3) business days, but before the commencement of classes are entitled to a full refund of all tuition and fees paid except the maximum cancellation charge of \$150 or 25% of the contract price, whichever is less. If students withdraw after the commencement of classes, the school will retain a cancellation charge plus a percentage of tuition and fees, which is based on the percentage of contract hours, as described in the table below. The refund is based upon a student's progress in a course or time enrolled in a course.

## **Refund Table**

<b>Student is Entitled to Upon Withdrawal/Termination</b>	<b>Student Progress (Lesson- Based)</b>	<b>Refund</b>

Within first 10% of program	Module 1	90% less cancel charge
After 10% but within first 25% of program	Module 2	75% less cancel charge
After 25% but within first 50% of program	Module 3	50% less cancel charge
After 50% but within first 75% of program	Module 4	25% less cancel charge
After 75%	Module 5	NO Refund

1. The student may cancel this contract at any time prior to midnight of the third business day after signing this contract.
2. All refunds will be made within 30 days from the termination date. The official date of termination or withdrawal of a student shall be determined in the following manner:
  - a. The date on which the School receives notice of the student’s intention to discontinue the training program; or
  - b. The date on which the student violates published school policy, which provides for termination.
  - c. Should a student fail to return from an excused leave of absence, the effective date of termination for a student on an extended leave of absence or a leave of absence is the earlier of the date the school determines the student is not returning or the day following the expected return date.
3. The student will receive a full refund of tuition and fees paid if the school discontinues a course/program within a period of time a student could have reasonably completed it, except that this provision shall not apply if the school ceases operation.
4. Complaints may be filed online with the Division of Private Occupational Schools, and there is a two-year limitation from the student’s last date of attendance on the Division taking action on student complaints.  
 Division’s website: [higher.ed.colorado.gov/dpos](http://higher.ed.colorado.gov/dpos) and phone number: (303) 862-3001

***Conduct Policy***

All students are expected to act maturely and are required to respect other students and faculty members with regard to class meetings, test prep sessions, and all electronic communications, including e-mail and course bulletin boards. Any violation of school policies may result in permanent dismissal from school.

***Dismissal***

Any student may be dismissed for violations of the rules and regulations of the school, as set forth in school publications. A student may also be withdrawn from classes if he or she does not prepare sufficiently, neglects assignments, or makes unsatisfactory progress. The director, after consultation with all parties involved, makes the final decision.

The Director of Education may temporarily suspend a student whose conduct is disruptive or unacceptable to the academic setting. After appropriate counseling, students who demonstrate a genuine desire to learn and conform to school standards of conduct may be allowed to resume attendance. The director will review each case and decide upon re-admittance.



## ***Student Complaints and Grievance Policy***

Attempting to resolve any issue with the School first is strongly encouraged. A student or guardian may file complaints at any time online with the Division of Private Occupational Schools (DPOS) within two years from the student's last date of attendance or at any time prior to the commencement of training at <http://higher.ed.colorado.gov/dpos>, 303-862-3001.

All other complaints are to be directed to the school director via phone, email or text. **100% student satisfaction is our standard.**

## ***Facilities***

The school is located at 1510 Navajo Street, Cortez, CO 81321 and 6384 Wier Way, Arvada, CO 80403  
American Dream Real Estate School's *Broker Reactivation Course* online at: <http://americandreamreschool.com/>  
<https://adreschoolce.com/product/broker-reactivation/>

## **Cheating Policy**

All courses must be completed independently and without assistance by the person who registers for the course.

Course access and all fees paid will be forfeited by the student should we discover any evidence of cheating by the student. Cheating includes misrepresenting the participant's identity or receiving assistance in completing course materials.

## **Accreditation**

The Colorado Division of Real Estate does not record completion of a course. Each licensee is required to keep records documenting proof of completion of continuing education for a period of four (4) years. (C.R.S. §12-10-217(1)(y)).

## **ADA Policy**

This course contains text, audio, video, and images in order to appeal to most learning styles. If additional accommodations are needed, please contact us at [info@preferrededucation](mailto:info@preferrededucation) or calling 888-455-7437.

## ***168-Hour Colorado Real Estate Broker Pre-Licensing Program***

This program includes all the educational course/program requirements prescribed by the Colorado Real Estate Commission to earn an associate broker's license. The pre-licensing education program includes the following lessons:

- Real Estate Law and Practice (48 hours)
- Colorado Contracts and Regulations (48 Hours)
- Real Estate Closings (24 Hours)

- Trust Accounts and Record Keeping (8 Hours)
- Current Legal Issues (8 Hours)
- Practical Applications (32 Hours)

**Occupational Objective:** To prepare qualified students to pass Colorado’s associate broker’s real estate license exam after leading them through the Colorado Real Estate Commission’s educational requirements.

**Program/Course Costs:**

- **Tuition:** \$900.00
- **Fees:** \$175.00 – (Textbooks and Materials) Modern Real Estate Practice textbook, Guide to Passing the PSI Real Estate Exam textbook, Guide to Passing the State Portion of the Colorado Real Estate Exam
- **Total Tuition/Fees:** \$1,075.00

\*\*\*A \$20.00 service charge is assessed upon the return of any check.

***Grading Policy***

Students must pass various program practice exams. The exams are taken online, with the grades being posted immediately. If a student does not pass, the student may take additional final exams.

***Grading System***

96-100	= A	Excellent
86-95	= B	Above Average
76-85	= C	Average
66-75	= D	Below Average
Under 66	= U	Unsatisfactory

Progress reports are evaluated at the end of each lesson. Grades are issued to students at the end of the program.

***Attendance/Tardiness Requirements***

Established and monitored course-by-course and measured by the learning management system (LMS). Students must attend 100% of the program and fully participate in all activities within the 4 weeks to 6 months completion period in order to pass the program.

***Progress Policy***

Since the program is offered through distance learning and requires self-study, we require that students meet the minimum study time requirements to complete the program in a reasonable amount of time with the greatest chance of succeeding. Student progress is measured and evaluated through online surveys that must be filled out by the student at the end of each lesson. These surveys will serve as progress reports for our instructor(s) to determine whether a student requires additional support in order to meet our program completion target of 4 weeks to 6 months.

## ***Refund Policy***

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### **Refund Table**

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Within first 10% of program	Units 1-10	90% less cancel charge
After 10% but within first 25% of program	Units 11-16	75% less cancel charge
After 25% but within first 50% of program	Units 17-21	50% less cancel charge
After 50% but within first 75% of program	Sections 1-5	25% less cancel charge
After 75%	Sections 6-9	NO Refund

3. The student may cancel this contract at any time prior to midnight of the third business day after signing this contract.
4. All refunds will be made within 30 days from the termination date. The official date of termination or withdrawal of a student shall be determined in the following manner:
  - a. The date on which the School receives notice of the student's intention to discontinue the training program; or
  - b. The date on which the student violates published school policy, which provides for termination.
  - c. Should a student fail to return from an excused leave of absence, the effective date of termination for a student on an extended leave of absence or a leave of absence is the earlier of the date the school determines the student is not returning or the day following the expected return date. 3. The student will receive a full refund of tuition and fees paid if the school discontinues a course/program within a period of time a student could have reasonably completed it, except that this provision shall not apply if the school ceases operation.
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All other complaints are to be directed to the school director via phone, email or text. **100% student satisfaction is our standard.**

## ***Facilities***

The school is located at 1510 Navajo Street, Cortez, CO 81321. American Dream Real Estate School's *168-Hour Colorado Real Estate Broker Pre-Licensing Program* is offered online at: <http://americandreamreschool.com/>

## ***Educational Services***

- **Program Title:** 168-Hour Colorado Real Estate Broker Pre-Licensing Program
- **Length of Program:** 4 weeks to 6 months
- **Number of Lessons or Units of Instruction:** 12 + Supplementary material • **Type of Instruction:** Online

Additional costs to students for make-up hours required for completion:

- \$85 for 1 month extension
- \$170 for 2 months extension
- \$255 for 3 months extension
- \$400 for 4 months extension
- \$500 for 5 months extension
- \$600 for 6 months extension

### ***Previous Credits***

Credits or a transcript from another school showing completion of Commission-approved courses will be evaluated on a case-by-case basis and at the discretion of the School. Based on this evaluation, credit may be awarded and applied toward a School program, but is not guaranteed. Acceptance of credit from another school does not affect the refund policy.

### ***Transferability of American Dream Real Estate School Courses***

We do not guarantee the transferability of our credits to any other institution without a written agreement between that institution and ourselves. Each independent school determines at its discretion whether credits or any completed coursework will be accepted.

### ***Placement Assistance***

This school does not provide assistance or counseling for graduates in arranging interviews with real estate brokerages. At its discretion, the School shall provide lists, contacts, and additional information on real estate companies seeking new agents for hire.

## **Colorado Real Estate Exam Information**

PSI administers the Colorado State Real Estate Exam, (800) 773-9267. Try to make your appointment at least one week prior to taking the exam. When you schedule your exam, you will need your social security number and American Dream Real Estate School code number, which you will be provided upon completion of your prelicensing program. PSI will then issue you a confirmation number that you must have on exam day. You may also register for your exam online at [www.psi.com](http://www.psi.com).